

A man wearing a dark suit, a white shirt, a dark tie, and a black bowler hat. His face is obscured by a large, white, fluffy cloud. The background is a teal-colored sky with scattered white clouds and small dark specks. The text "Picking locks." is centered over the cloud.

Picking locks.



Rembrandts in the attic.

You know there's more you can do for your clients.

Your challenge is to to make them recognise it and let you inside.


So that you can unlock the value and dormant revenues within.

It's not something that can be achieved in the day to day.

Especially when your treadmill is spinning full tilt.

I know this. I've been there. I never mastered it because there were no agents to call on back then.

It's different now.



Need to go deeper with your clients?

Need them to understand you better?

Need to read their code?

Need to be more on their radar?

Need to be more valued?

Need to turn "would like to" into fuck yes?

Press Possible.

I understand the wonderful tension of client relationships and how they can release as a unique and powerful energy when they become unstuck.
I seek the truth point and nurture it by agitating, questioning, inspiring, and accelerating potential that is both honest and deserved.
Working to unpack, reimagine, reshuffle, and rejigging ways of doing stuff.
Reignite belly fires. Fine tune the instruments. Sharpen the spears.
Shift the energy so that the business can be where it deserves to be.
In the scary zone.

Growth



- Identify fresh needs
- Find fast wins
- Increase fire power
- Reallocate resources
- Mine veins
- Discover vaults
- Accelerate pace
- Drive revenues

Raison D'etre



- Grow the virtue
- Fine tune the style
- Develop the characters
- See stuff that's there
- Push the buttons
- Leave markings
- Wake up the tigers

Possible = able



- The Reality of Able
- The Doables
- Unstick sticky situations
- Negotiations
- Remunerations
- Feasible to Believable to Achievable.
- Fuck-yes-able.



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Get Unstuck.

